Way more than advantages

### dineocrédito J

Hosto Sin 300€, Popeler

# Our Origin.



Dineo was born in Spain (Madrid) in 2014 as a Social Limited Company.



We are the only loan originator which gives hand to hand cash along our **75 selling point network**. Allocated in **Cash Converters stores**, Dineo provides offline financial solutions for non-digital users.



Dineo also covers the **digital market** needs through it's amazing **online platform**, allowing users to request, extend or pay back their loans at any time they need it.



Both channels are complemented with an **excellent CRM system**, allowing us to be closer to our customers.

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## **Our Vision**



#### **Responsible and Sensible**

Dineo's vision relies on **transparency and sensible responsibility**. Our success depends entirely on our customers, making **their satisfaction our corner store**. Our main is to help them to find the best cash solution available.



#### We protect our customers

**Dineo** is not a long term loan, neither a financial problem solution. In order to **protect customers vulnerability**, we only grant a cash advance at the same time.



#### Transparency

Every single **payment is 100% transparent** and announced before the loan request. Customers know how much money they will payback since the beginning. Besides, those **quantities are fixed** and will not change except if the loan is extended over time.

### **Our Mission**



50 EUP-

Our mission relies on **solving temporary economic needs** from our customers.



In that order, **Dineo** loan requests are responded as quick as possible, transferring money to customers in a couple of minutes.

## **AEMIP** Associated



We love to do things well, and being associated with **AEMIP (Spanish Microloan Association)** subscribes our commitment.

**AEMIP** mission is to protect customers from the sector, generating a confident climate along the microloan market environment. **We are obliged and proud of accomplishing every single rule they state**.

You can find, check and download **AEMIP code** <u>here.</u> (http://aemip.es/codigo-de-buenas-practicas/)





## About Us



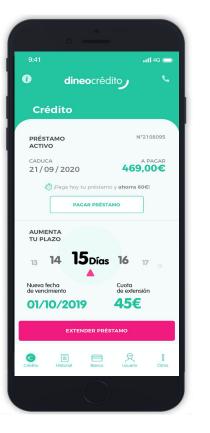
We are a young company which wants to do things professionally and sensibly for keep growing in the market.



Our team is composed by more than 50 people, integrating different departments: Customer Care, Store Commercials, Product & Data, Marketing, Finance, Risk and Recovery.

### Our Channels







The **75 stores** spread along the territory allow Dineo's and Cash converters network



to **provide personal and direct service** adjusted to each customer.



Our web allows every customer to **manage** and monitor **loan status**.

### What do we offer?



**Small cash amounts** from 50 to 600 euro.



Response is given **in few minutes**.



Payback period goes from 5 to 30 days, always extendable in case of need



No paperwork.



Our IR oscillates between 6% and 35%, dependending on the amount and payback time requested.



Seriousness, transparency and professionalism.



## **Our Advantages**





Get your first loan with no commissions

Up to 500€ for our recurrent customers



You can request and receive hand to hand cash in any of our **75 selling points in Cash Converters stores** 



**100% Safe online platform** (Hallmarks: Online Confidence, AEMIP, SSL Secure Connection



Personalized customer attention

Constant communication with our customers through different channels:

sms, email, phone, our stores and APP (coming soon)



### Lendermarket Data

# Since foundation, Dineo has kept more than **195,000 clients**.

Dineo has issued more than **1,4 million loans** and this activity has created a principal issued of circa **335 million EUR** 

### **Social Networks**



**Cash Converters** 



**Dineo Crédito** 

### **Key Members**

